



At Spectrotel, we realize agents have many choices. Our proven success and growth for the past 20 years is a testament to agents' support and confidence in us to consistently deliver "Simply Better Service." Our goal is to take care of the details and minimize any obstacles so agents can focus on their business.

Ross Artale, President & COO



COMPETITIVE

Great balance of competitive pricing, outstanding service and cutting-edge technology.



SIMPLICITY

Award winning customer portal with consolidated, easy to interpret invoices to simplify administration.



RESPONSIVENESS

24/7/365 "Live" customer service reps without computer generated queries or voice prompts.



RELIABILITY

20 years of proven success helping tens of thousands of customers with quality service and savings.

Fastest-Growing Nationwide Aggregator of Voice, Internet, and Managed Services.

TRUST

No commitments

- Commissions are not based on minimum sales performance

Evergreen

As long as your customer remains with Spectrotel, you will receive commissions

- We will never reduce your commissions based on change in sales volumes
- Even if our relationship changes, you will receive commissions for your Spectrotel customers who remain with us

Dependable

- Very strict adherence to monthly earning schedule
- Less than 24 hour turnaround on commission questions

Competitive rates

- Residual monthly commissions and up-front bonuses

SIMPLIFY

Consolidates

- We are able to aggregate the best services from multiple carriers nationwide

Customize

- **One** simple, easy to read invoice, with options to customize to your needs

Dedicated and personal sales support

- Comprehensive invoice review & analysis
- Full-service proposal generation support
- Senior management customer visits as appropriate

Dedicated project management

- One-stop shopping for installation coordination
- Frequent live and online progress updates

Dedicated agent channel resources

- Provisioning - Customer Care - Repair (agentrepair@spectrotel.com)

Dedicated agent portal

- Access to account, billing, service and repair information
- Summary and detail information on billing and agent commissions
- Access to sales tools, product information and service agreements

SERVICE

Customer Care

- "Live," U.S. based contact for all your billing, installation, and service needs
- Monitoring and consolidating disparate networks of over 100 suppliers for proactive troubleshooting

Committed

- We keep our promises and guarantee 24/7/365 service and the fastest possible resolution - with a friendly attitude!

Critical

- When escalations are needed, you receive the personal support and involvement of top management

VOICE | INTERNET | NETWORK | SECURITY

We make it simple. We keep it personal. | spectrotel.com | 888-773-9722